

Switch Water Supplier.com

Our founders have a shared vision and a unique combination of skills and resources that allow **SwitchWaterSupplier.com** to really address the needs of the UK water retail market.

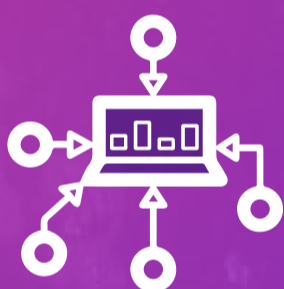
With over 30 years of experience



working in the water industry, and the last 20 of those as the co-founder and senior partner of specialist water, waste water and trade effluent consultancy, **H2O Building Services¹, Graham Mann²** has amassed a vast working knowledge of the non-domestic water retail market.

Graham has a particular passion for the water industry and conservation of one of the world's most important, yet undervalued, resources.

Through his consultancy, he and his team have been championing the customer for years, working with organisations small and large to devise and deliver on water efficiency strategies, identifying incorrect billing, often resulting in significant claims for refunds from the water wholesalers, and helping to correct the water billing data to ensure the customer continues to benefit from the work going forwards.

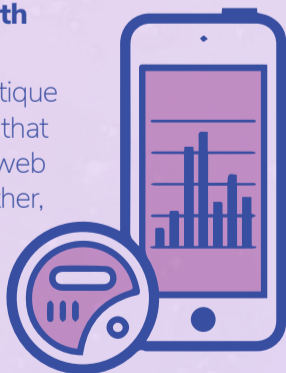


Since deregulation in both Scotland, and more recently in England and Wales, as of April 2017, Graham has been at the forefront of identifying where new issues in billing data accuracy and other side-issues resulting from the technical challenge of the deregulation

process, have arisen. With this experience and practical insight, the need for businesses to step forward and help the water industry regulator, market operator and retailers to realise the goals and benefits of an open water market was abundantly clear.

Having worked with SwitchWaterSupplier.com's co-founder, Tim Guest³, for nearly 20 years on technology projects for H2O Building Services, Graham needed a business partner capable of sharing his passion to help the water retail market mature and work for both customer and retailer.

Tim's business, Contedia⁴, is a boutique IT services and digital consultancy that has been developing custom and web applications since 2001, and together, Graham and Tim have developed solutions to automate and allow consultative and customer access and analysis of AMR (Automated Meter Reader) data.



About Us

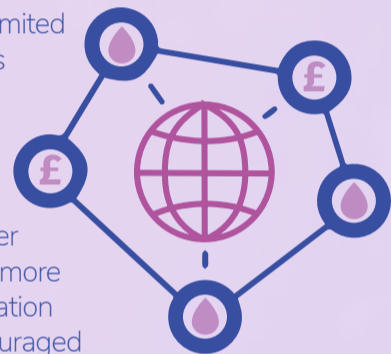
SwitchWaterSupplier.com is here to help make the Open Water Market work for everyone!

Tim is a solutions expert, capable of understanding and translating business challenges in to strategic technology solutions, so upon realisation of the opportunity to make a genuine difference to so many businesses in and around the water retail industry, his interest was assured. **Together, Graham and Tim set out to provide the water retail market with what it needed, a 'go to' organisation capable of representing the needs of the open water market and the general interest in water efficiency, together with the providing the tools to ensure customers and retailers can do business better together.**



With deregulation bringing about the possibility for most businesses to seek more competitive costs for their water and waste water services by switching to an alternative water retailer, perhaps aligning themselves with a supplier who provides a more suitable service arrangement than their existing supplier, the need for the market to make the opportunity to switch a simple, guided and impartial process is clear.

Unfortunately, with only limited information and resources made available to-date, and the complex nature of contacting and evaluating comparable quotes, especially for larger businesses or those with more metered sites, the expectation of businesses being encouraged to switch hasn't been met, and it's here where **SwitchWaterSupplier.com** decided to enter the market and begin to offer solutions to the challenges that exist.



Based on the experience and skills within the business, **SwitchWaterSupplier.com** set out to develop the first,



completely independent and impartial water tendering platform, designed to cut through the current barriers and offer the features needed to allow customers to manage their water estates free of charge and more easily approach the entire water retail market for like-for-like quotations for their onward water contracts.

With additional, value-added services available from SwitchWaterSupplier.com,



including water audits⁵, water bill validation⁶, site surveys and leak detection and repair, the business aims to be the only partner for water-related matters an organisation should ever need.

A whole raft of further features and services will follow the initial launch of the UK's first water tendering platform, making **SwitchWaterSupplier.com** the place to start a customer's journey for all things water, waste water and water efficiency.



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or email

hello@switchwatersupplier.com